

## HIGHLIGHTS OF THE CASE FOR FINANCIAL LITERACY

Assessing the effects of financial literacy interventions for low income and vulnerable groups in Canada

- Financial literacy is a basic need for every Canadian.
- Low-income and vulnerable Canadians are not necessarily less financially literate than other people, but face real challenges in accessing accurate and appropriate financial information and advice suited to their life context and financial needs.
- Mainstream financial information, tools, and advice, while useful for middle or higher income Canadians are often less so for low-income Canadians and can even be detrimental. Expertise from financial institutions and professionals may be inadequate, incomplete or incorrect when applied to vulnerable clients.
- Financial literacy programs for vulnerable groups serve an important function in translating financial information and advice and adapting it to respond more directly to the life context and needs of vulnerable groups.
- There is substantial, if not extensive, evidence that these interventions can make an important contribution to the well-being of vulnerable groups, in the context of other societal, institutional and individual factors that shape financial outcomes.
- It is critical, however, that financial literacy staff are first financially literate themselves.
- Participants also need to be able to trust the financial literacy education provider both their motives and their capacity to provide accurate and appropriate information.
- Community agencies delivering financial literacy education often face funding and human resource challenges, however, that can limit their capacity to deliver effective programs and services to their clients.
- If done well, financial literacy programs can equip vulnerable Canadians to better navigate complex financial systems and choices and highlight opportunities for positive change to public and private financial services and systems.
- **Financial literacy is not a panacea**, however. It is a complement to, not a substitute for, other critical building blocks of financial inclusion and well-being.

Table 1 Summary of evidence on effects of financial literacy interventions for vulnerable groups

Type of effect	State of the evidence base	Current conclusions
Helping participants navigate life transitions	Largely anecdotal and intuitive with inferences possible from social trends, theory and a handful of indirect studies.	Likely to have positive effects, but further research required with atten- tion to the diverse and non-standard kinds of transitions experienced by vulnerable groups.
Helping newcomers to settle in Canada	Some promising findings from applied research, including some quasi-experimental studies.	Good evidence for the demand and gaps in supply.  Some evidence for positive effects on orientation to Canadian banking systems and confidence of participants.
Improving financial inclusion for marginalized communities	Some early and promising findings from applied research, but still largely reliant on community	Strong association between commu- nity practice on financial literacy and financial inclusion.
Increasing housing stability for insecurely housed families and individuals	Reasonably strong evidence from applied research.	Good evidence for improved housing outcomes among low- and modest-income owners, although no measureable increase in rates of ownership.  Substantial and sustained improvement in outcomes for low-income renters leaving shelter systems, but effects may be mediated by a financial incentive.
Establishing good financial knowledge, attitudes and habits among youth	Heavily researched for youth in formal education settings, with some early and promising applied research for vulnerable youth outside of school.	Mixed evidence on the effects of in-school financial literacy delivery. Early results for vulnerable youth are positive, but point to challenges in program delivery.
Improving the net worth of participants	Heavily researched in both work- places and community savings programs, including rigorous experi- mental research.	Savings behaviours (e.g. frequency and consistency of deposits) improve but no measureable effect on the medium-term net worth of participants.
Improving access to public benefits and managing the effects of windfalls	Largely anecdotal and intuitive.	Likely to have positive effects but further research required. Results from work on the Canada Learning Bond may be relevant.
Improving psycho-social outcomes for participants (e.g. reduced stress and enhanced self-efficacy)	Reasonably strong evidence base from applied research.	Good evidence for reductions in self-reported stress and improvements to self-efficacy. Further research required to understand effective delivery.